

After a disappointing and unsuccessful six month contract with another realtor, I decided to look for a replacement. I searched on-line to find someone I'd hope would be more energetic, more communicative, more professional, more innovative and more knowledgeable of the neighborhood. I wanted someone who would work *with* me as a teammate to sell my home. That's when I found Kevin Canto of Keller Williams - Your Natural Connection. I entered into the contract hopeful that I had found the perfect person to sell my house and I could not have asked for a better realtor!

Kevin was in a tough spot given my leerness after my recent experience and given that I signed him on in September after the prime selling season had passed. He brought in a professional photographer to shoot photos for the glossy color brochures advertising my house at no cost to me. Kevin suggested small changes that would make my home more appealing and show better such as painting the deck of the screened porch and he paid for an initial consultation with a professional stager whose ideas were extremely helpful. He listened to my ideas and, most importantly, gave me his professional feedback not being afraid to disagree with me and helping me to see another viewpoint. Kevin was a rock throughout this entire process! He supported me by holding open houses almost every weekend, setting up appointments and meeting with contractors on my behalf during the home inspection, remaining accessible returning calls and e-mails expeditiously and keeping me positive that we *would* find the right buyer. Even once we secured a ratified contract for the house with a somewhat difficult buyer, Kevin was the voice of reason. At closing when the buyer's realtor asked if we could continue to pay the utilities for a few days after closing, Kevin was very quick to defend me before I could even say a word and tell him that we could not and that the buyer should switch the utilities into his name that day to ensure his move-in went smoothly. Because of Kevin's hard work and efforts, my house sold.

Needless to say, I absolutely and without any reservation, recommend Kevin Canto and the folks at Keller Williams – Your Natural Connection to everyone! His diligence, knowledge, innovation, professionalism and personality *cannot* be beat!

Kat Morgan